



## RGS Energy Selected as Exclusive Installer for Solarize Cranston Campaign

June 12, 2017

DENVER, June 12, 2017 (GLOBE NEWSWIRE) -- RGS Energy (NASDAQ:[RGSE](#)), a residential and small-business commercial solar company since 1978, has been selected by Solarize Cranston, through a state-run program, Solarize Rhode Island, to bring solar electricity to home and business owners in Cranston, Rhode Island.

Solarize Rhode Island is a community supported discount buying program that uses tiered pricing, town supported education and outreach, competitively selected installers and access to flexible financing to dramatically reduce the cost of solar. The more residents sign up for the program, the more the cost comes down. The township of Cranston is the third largest city in the state, consisting of approximately 31,000 homeowners.

The following organizations will work together to provide marketing support for the campaign: RGS Energy, the Solarize Rhode Island Program Administrators, the Rhode Island Office of Energy Resources (OER), the Rhode Island Commerce Corporation's Renewable Energy Fund, and SmartPower, a non-profit marketing firm dedicated to promoting clean energy and energy efficiency. The campaign began June 7 and will run through September 8.

"Solarize Rhode Island is an exciting program that has educated thousands of Rhode Island residents and facilitated almost 500 residents and business owners to make the decision to go solar," said Shauna Beland, the Solarize Rhode Island Program Manager. "OER looks forward to working in Cranston with RGS Energy on continuing to provide solar education to Cranston residents."

Karen Stewart, community outreach manager of SmartPower, noted: "Once again we are joining forces with RGS Energy to help increase the adoption of small-scale solar electricity to another Rhode Island community. In Rhode Island, RGS Energy has completed hundreds of solar installations, several of which are in Cranston. They can provide the type of efficiency and capacity that Cranston needs and this makes them an excellent fit for the Spring 2017 Solarize Cranston campaign. In addition, their marketing support and experience were key factors in the selection of RGS Energy as the preferred installer."

RGS Energy Vice President of Sales Seth Wiggins commented: "We are honored to be chosen as the preferred installer on another Solarize Rhode Island campaign. For nearly four decades, we have been helping homeowners and businesses reduce their electricity costs with sustainable, renewable solar power. In fact, this solarize program marks the 41st time in our history we have been awarded a community solarize campaign. We believe that this may have the potential to be our most successful Solarize Rhode Island program to date."

To learn more about the Solarize Cranston campaign, visit <http://solarizeri.com/>.

### About RGS Energy

RGS Energy (NASDAQ:[RGSE](#)) is America's original solar company, installing more than 25,000 residential and commercial solar power systems since 1978. RGS Energy makes it convenient for customers to save on their energy bill by providing turnkey solar solutions - from system design, construction planning, and customer financing assistance to installation, interconnection and warranty.

For more information, go to [RGSEnergy.com](http://RGSEnergy.com), or connect with the company at [www.facebook.com/rgsenergy](http://www.facebook.com/rgsenergy) or [www.twitter.com/rgsenergy](http://www.twitter.com/rgsenergy). Information on such websites is not incorporated by reference into this press release.

RGS Energy is the company's registered trade name, and files periodic and other reports with the Securities and Exchange Commission under its corporate name, Real Goods Solar, Inc.

### Forward-Looking Statements and Cautionary Statements

This press release contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties, including statements regarding the RGS Energy's results of operations and financial positions, and RGS Energy's business and financial strategies. Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they provide our current beliefs, expectations, assumptions, forecasts, and hypothetical constructs about future events, and include statements regarding our future results of operations and financial position, business strategy, budgets, projected costs, plans and objectives of management for future operations. The words "expect," "believe," "plan," "future," "may," "will," and similar expressions as they relate to us are intended to identify such forward-looking statements.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved, if at all. Forward looking statements are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward looking statements. Therefore, RGS Energy cautions you against relying on any of these forward-looking statements.

Key risks and uncertainties that may cause a change in any forward-looking statement or that could cause our actual results and financial condition to differ materially from those indicated in the forward looking statements include: the level of demand for RGS Energy's solar energy systems; our ability to generate sales and make installations under the Solarize Rhode Island program and to assist residents of the Town of Cranston to help achieve their renewable energy objectives. You should read the section entitled "Risk Factors" in our 2016 Annual Report on Form 10-K, as amended, which has been filed with the Securities and Exchange Commission, which identify certain of these and additional risks and uncertainties. Any forward-looking statements made by us in this press release speak only as of the date of this press release. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We do not undertake any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

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